



BASIC INDICATORS OF IDGC OF THE NORTH-WEST, JSC PERFORMANCE

**in Q1 2011
info bulletin**



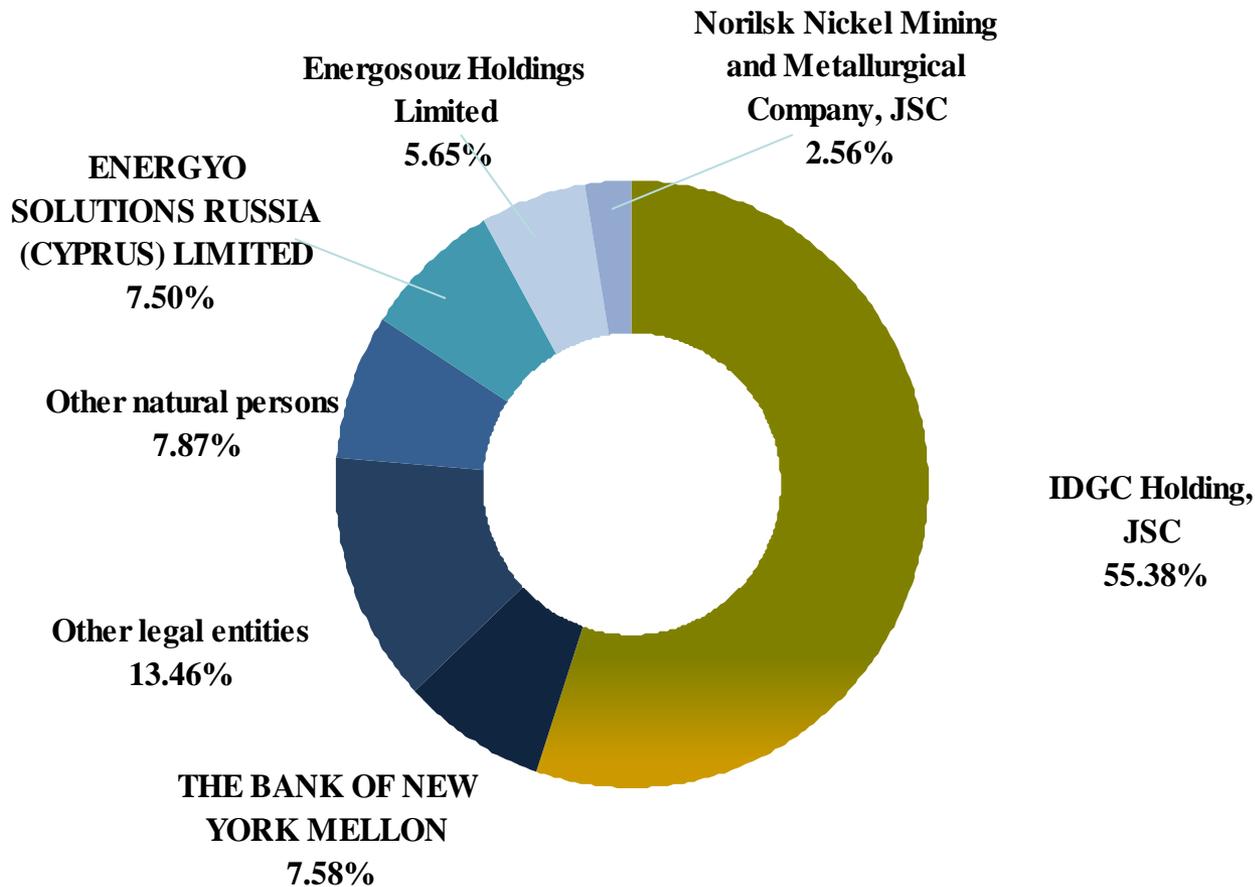
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CHARTERED CAPITAL STRUCTURE

As of 31 March 2011 the Chartered Capital of the Company was equal to 9,578,592,313 RUR.





IDGC OF THE NORTH-WEST, JSC IN THE STOCK MARKET

Trading venue

Trading commencement

Code

RTS Stock Exchange, JSC
"Non-Listed Securities"

27.05.2008

Classical market – MRKZ,
Exchange market – MRKZG

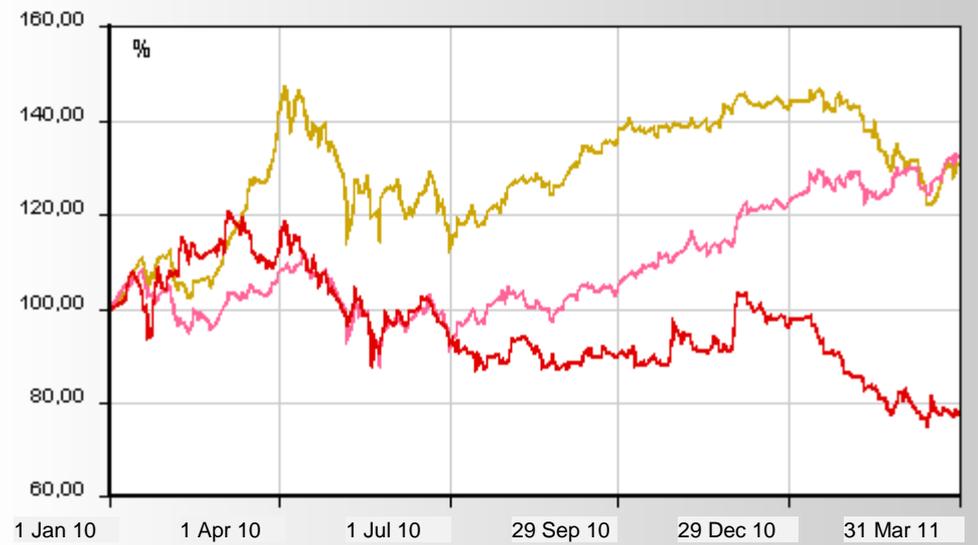
MICEX Stock Exchange, JSC
"A2" list

27.05.2011

MRKZ

Market capitalization calculated based on MICEX, JSC data as of 31.03.2011 was equal to 17,373,650,738.7 RUR.

- IDGC of the North-West
- MICEX composite index
- MICEX index – Power Industry





DECISIONS TAKEN BY THE BOARD OF DIRECTORS

DECISIONS TAKEN BY THE BOARD OF DIRECTORS

25.01.2011

- One considered the report of General Director on actions taken for switchover to electric energy transfer services tariff regulation using the Return On Investment method (RAB).

DECISIONS TAKEN BY THE BOARD OF DIRECTORS

22.02.2011

- One identified elaboration of the Company Innovative Development Program as a priority area of activities.
- One approved of the Program for Prospective Development of a System for Electric Energy Accounting in the Retail Electric Energy Market within the Distribution Grids of IDGC of the North-West, JSC.
- One terminated the authorities of Vladimir Alekseyevich Bloschitsyn in the capacity of a member of the Board of Directors; Taras Vladimirovich Zaichko, Deputy General Director for Logistics and Material-and-Technical Support of IDGC of the North-West, JSC, is elected a member of the Board of Directors.
- Changes were introduced to the personal composition of the Central Tender Commission of the Company as follows: persons made members of the Central Tender Commission: Aslan Inalovich Chekhoyev – Deputy General Director for Investment of IDGC of the North-West, JSC, Valery Vasilyevich Katayev – Chief Expert of the Investment Department of IDGC Holding, JSC.
- On determination of the attitude of representatives of IDGC of the North-West, JSC concerning issues on agendas of general meetings of shareholders and sessions of Boards of Directors of subsidiary companies of IDGC of the North-West, JSC, such as: on election of members of the Board of Directors and Auditing Commission of Lesnaya Skazka, JSC.

DECISIONS TAKEN BY THE BOARD OF DIRECTORS

05.03.2011

One considered proposals of the shareholders on nomination of candidates for membership in management and control bodies of the Company for election at the annual General Meeting of Shareholders of IDGC of the North-West, JSC, the shareholders having submitted no proposals on inclusion of issues in the agenda of the annual General Meeting of Shareholders of the Company.

There were 19 candidacies put on the list for election of members of the Board of Directors of IDGC of the North-West, JSC:
- of shareholder IDGC Holding, JSC:

1. Aleksandr Vladimirovich Demidov – Member of the Management Board, Deputy General Director for Economics and Finance of IDGC Holding, JSC
2. Vladimir Vyacheslavovich Inozemtsev – Head of the Department for Electric Energy Transmission and Energy Saving of IDGC Holding, JSC

3. Madina Valeryevna Kaloyeva – Deputy Director of the Department for Economic Regulation and Property Relationships in the Fuel & Energy Complex of the Russian Federation Ministry of Energy
4. Aleksey Vladimirovich Korshunov – Chief Expert Specialist of the Department for Operational Control in Power Industry and Mobility Preparation within the Fuel & Energy Complex of the Russian Federation Ministry of Energy
5. Mikhail Yuryevich Kurbatov – Member of the Management Board, Deputy General Director of IDGC Holding, JSC
6. Aleksey Valeryevich Kurochkin – Head of the Department for Corporate Management and Interactions with Stockholders of IDGC Holding, JSC
7. Aleksandr Markovich Kukhmay – General Directors of IDGC of the North-West, JSC
8. Aleksandr Albertovich Popov – Deputy General Director – Chief of Staff of IDGC Holding, JSC
9. Ivan Sergeyevid Poyarkov – First Deputy General Director of Standard Plastic Group, LLC
10. Vasily Ivanovich Sinyansky – General Director of Branch of SO of UES, JSC – UDM of the North-West
11. Taras Vyacheslavovich Shevchenko – Head of the Procurement Activities Department of IDGC Holding, JSC

- of shareholder Energosoyuz Holdings Limited:

1. Tatyana Petrovna Dronova – Deputy General Director for Strategy and Development of Investment Holding E-Union, CJSC

- of shareholder ENERGY SOLUTIONS RUSSIA (CYPRUS) LIMITED:

1. Seppo Juha Remes – General Director of Kiuru, LLC
2. Denis Viktorovich Kulikov – Executive Director of the Investors Protection Association
3. Aleksandr Viktorovich Shevchuk – Deputy Executive Director of the Investors Protection Association
4. Sergey Vadimovich Pokrovsky – Expert of the Investors Protection Association

- of shareholder Memphito Limited:

1. Denis Viktorovich Kulikov – Executive Director of the Investors Protection Association
2. Aleksandr Viktorovich Shevchuk – Deputy Executive Director of the Investors Protection Association
3. Sergey Vadimovich Pokrovsky – Expert of the Investors Protection Association
4. Aleksandr Markovich Branis – Director of Prosperity Capital Management (RF) Ltd.
5. Denis Aleksandrovich Spirin – Director for Corporate Governance of Prosperity Capital Management (RF) Ltd. representative office
6. Roman Alekseyevich Filkin – Co-Director for Power Industry and Machine Building of Prosperity Capital Management (RF) Ltd. representative office



DECISIONS TAKEN BY THE BOARD OF DIRECTORS

DECISIONS TAKEN BY THE BOARD OF DIRECTORS

31.03.2011

- One introduced amendments to the Regulations on the Personnel and Award Committee under the Board of Directors of the Company
- One approved of candidacies of insurance organizations to be underwriters of IDGC of the North-West, JSC in 2010 and the Program of Insurance Protection of IDGC of the North-West, JSC for 2011. One considered the report on the Company Management Board activities in Q4 2010
- One considered the report of General Director on implementation of the decisions taken at sessions of the Board of Directors of the Company in Q4 2010.
- One considered the report of General Director on provision for insurance protection in Q4 2010.
- One determined the attitude of representatives of IDGC of the North-West, JSC for voting on issues on agendas of sessions of Boards of Directors of subsidiary companies of IDGC of the North-West, JSC to the extent of approval of:
 - the target values of 2011 key performance indicators of Pskovenergoauto, JSC, Pskovenergoagent, JSC, Lesnaya Skazka, JSC;
 - 2011 business plans of Pskovenergoauto, JSC, Energoservice of the North-West, JSC, Lesnaya Skazka, JSC, a corrected 2011 business plan of Pskovenergosbyt, JSC.



BASIC FINANCIAL AND ECONOMIC PERFORMANCE INDICATORS

Indicator name	2011 target, thousand RUR	Q1 2011, thousand RUR	
		target	actual
Proceeds from sales	33,633,268	8,899,686	9,024,743
EBITDA	5,218,030	1,495,247	2,385,260
Gross profit	3,689,289	1,136,953	1,865,181
Net profit (loss) during the period	1,246,560	506,090	1,269,165

In terms of proceeds from sales of products and services target plan was achieved to 101.4% in Q1 2011. The proceeds target overachievement was due to a 1.1% increase of electric energy supply into the grid as compared to the target value. It is worthy of note that the proceeds amount quoted is inclusive of the proceeds from services for transmission of electric energy via equipment leased under "last mile" contracts disputed by counteragents. Disagreements on the issue remain unsettled. There is a risk of the consumers connected to "last mile" facilities switching over to settlements through FGC UES, JSC instead of IDGC of the North-West, JSC. This will result in a considerable reduction of IDGC of the North-West, JSC proceeds.

Q1 2011 targets were equally overachieved in terms of gross and net profit. Apart from proceeds increased the Q1 profit targets overachievement was conditioned by reduction of electric energy transmission expenditures. The considerable reduction of expenditures per item "Payment for Services of Territorial Grid Companies" was caused by a change in the boiler tariffs settlement scheme in the Arkhangelsk Region and unsettled condition of contractual relationships. In the course of the year one will compensate for territorial grid companies expenditures with the services concerned.



BASIC FINANCIAL AND ECONOMIC PERFORMANCE INDICATORS

Growth of the amount of proceeds from electric energy transmission services as compared to targets was to be observed with the following branches: Novgorodenergo (8%), Pskovenergo (3%), Arkhenergo (1%) and is due to both actual increase of productive supply and change in the latter structure per consumer groups against the values as per the Company Business Plan.

The 182,693 thousand RUR increase of proceeds with Novgorodenergo branch was due to increase of electric energy consumption across voltage modes by both large-scale (Novgorodoblkommunelectro, JSC, Rusenergosbyt, LLC, Energosbyt, JSC) and other consumers. Total annual increase in the volume of electric energy transmission across Novgorodenergo branch grids was equal to 191.171 mln kWh.

Actual change in the structure of productive supply per consumer groups with Arkhenergo and Pskovenergo branches additionally enabled an increase in proceeds from transmission services. The major factor having conditioned the 86,473 thousand RUR decrease of proceeds from electric energy transmission services with Vologdaenergo branch following the results of the year was the reduction of consumption by Severstal, JSC. Absence of a contract concluded with Eurasian Energy Company, JSC on last mile facilities entailed a 166,888 thousand RUR reduction of Komienergo branch proceeds.

Following the results of operation during 2010 the overachievement of the targets of proceeds from technological connection services was equal to 288,825 thousand RUR. Underlying the overachievement is activation of contracts for connection of RN-Severnaya Neft, LLC and Lukoil-Komi, LLC facilities with Komienergo branch.

Proceeds from production and sales of electric energy are 92,005 thousand RUR below the target values. A considerable reduction of proceeds from electric energy production was due to Komienergo branch having sold a package of diesel power plants to Republican Generating Company, LLC since 01.09.2010. Only reserve diesel power plants have remained in the ownership of the branch. Actual proceeds from other core activities exceeded the 2010 targets by 7,166 thousand RUR. Overachievement of targets was to be noted with such income items as repair and operational maintenance, consumer connection / disconnection services as well as repair, replacement and sealing of electricity meters.

Overachievement of targets of revenues from non-core products was due mostly to acquisition of additional lease incomes.



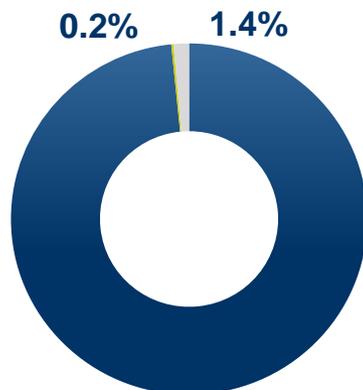
STRUCTURE OF PROCEEDS FROM SALES OF SERVICES

Target for Q1 2011

Proceeds from transmission of electric energy – **98.4%**

Proceeds from technological connection – **0.2%**

Proceeds from other activities – **1.4%**

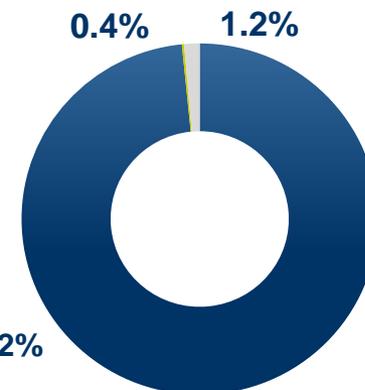


Actual for Q1 2011

Proceeds from transmission of electric energy – **98.4%**

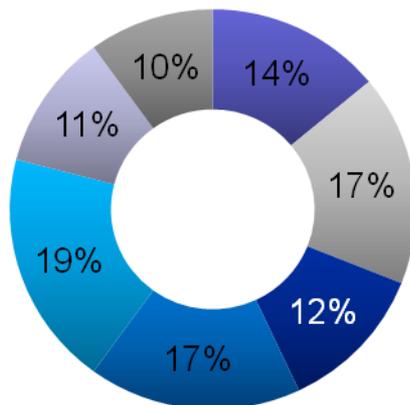
Proceeds from technological Connection – **0.4%**

Proceeds from other activities – **1.2%**

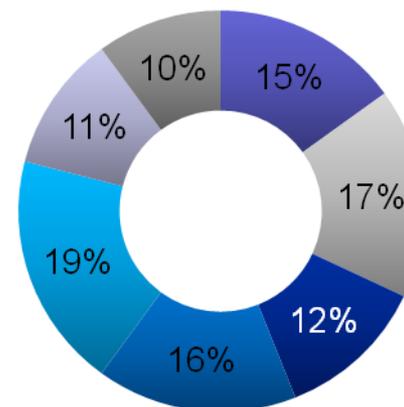


Structure of proceeds per region

Arkhenenergo – **14%**
 Vologdaenergo – **17%**
 Karelenergo – **12%**
 Kolenergo – **17%**
 Komienergo – **19%**
 Novgorodenergo – **11%**
 Pskovenergo – **10%**



Arkhenenergo – **15%**
 Vologdaenergo – **17%**
 Karelenergo – **12%**
 Kolenergo – **16%**
 Komienergo – **19%**
 Novgorodenergo – **11%**
 Pskovenergo – **10%**





PRIME COST

Indicator name	2011 target, thousand RUR	Q1 2011, thousand RUR	
		target	actual
Prime cost, total	29,943,979	7,762,733	7,159,562
Material expenditures	6,615,132	2,078,007	1,822,341
Purchased electric energy for losses compensation	4,765,987	1,640,331	1,438,375
Purchased electric energy for production and domestic needs	371,740	165,408	135,035
Raw stock and materials	1,477,405	272,268	248,931
Production-related works and services	11,956,599	2,956,054	2,658,059
Services of FGC UES, JSC	9,036,085	2,309,493	2,265,938
Services of territorial grid companies	2,010,666	519,781	271,975
Electric energy commercial accounting services	114,437	30,622	29,016
Other production-related services	795,411	96,158	91,130
Wage payment expenditures	5,488,600	1,303,502	1,301,369
Uniform Social Tax	1,656,503	444,645	441,966
Other expenditures	4,227,145	980,525	935,827

Total prime cost of the services provided by the Company in Q1 2011 was equal to 92.2% of the target amount of expenditures (saving = 603,171 thousand RUR or 7.8%). Expenditures on provision of electric energy transmission services amounted to 7,033,957 thousand RUR or 98.2% of the total amount of expenditures on provision of services and production of products.

Among the items accounting for most of expenditures on electric energy transmission services are payment for FGC UES, JSC services for transmission of electric energy across UNEG grids (32.2%), payment of wages (inclusive of Uniform Social Tax – 24%), purchase of electric energy for loss compensation (20.4%), payment for services of territorial grid companies (3,9%).

The share of expenditures on payment of services of FGC UES, JSC, territorial grid companies and loss cost compensation in the total prime cost of electric energy transmission services is 56.5%.



BASIC INDICATORS OF ELECTRIC ENERGY TRANSFER PERFORMANCE

Branch	2011 target			Target / Actual – Q1 2011		
	Supply into the grid, mln kWh	Transmission from the grid, mln kWh	Total losses, %	Supply into the grid, mln kWh	Transmission from the grid, mln kWh	Total losses, %
Arkhenenergo	3,944	3,434	12.9	1,187 / 1,227	1,013 / 1,074	14.7 / 12.5
Vologdaenergo	9,200	8,746	4.9	2,402 / 2,564	2,236 / 2,415	6.9 / 5.8
Karelenergo	7,616	7,239	4.9	2,127 / 2,100	1,997 / 2,011	6.1 / 4.2
Kolenergo	11,408	11,040	3.2	3,221 / 3,132	3,100 / 3,017	3.8 / 3.7
Komienergo	5,754	5,121	11.0	1,617 / 1,642	1,409 / 1,442	12.8 / 12.2
Novgorodenergo	3,757	3,379	10.1	1,051 / 1,071	910 / 924	13.4 / 13.8
Pskovenergo	1,952	1,677	14.1	562 / 568	475 / 480	15.5 / 15.5
IDGC of the North-West	43,632	40,636	6.9	12,167 / 12,304	11,140 / 11,363	8.4 / 7.6



Final Values of Investment Activity Parameters

CAPEX assimilation

Indicator name	2011 target, thousand RUR	Q1 2011, thousand RUR.	
		target	actual
Investment, total	5,310,263	380,178	610,645
Technical re-equipment and reconstruction	4,270,647	281,217	435,749
New construction and expansion of existing facilities	1,003,828	98,697	174,874
Purchase of capital assets	35,788	265	21

Capital funds commissioning

Capital funds commissioning	4,844,829	115,509	221,357
Technical re-equipment and reconstruction	3,839,672	101,006	156,565
New construction and expansion of existing facilities	969,369	14,329	64,771
Purchase of capital assets	35,788	265	21

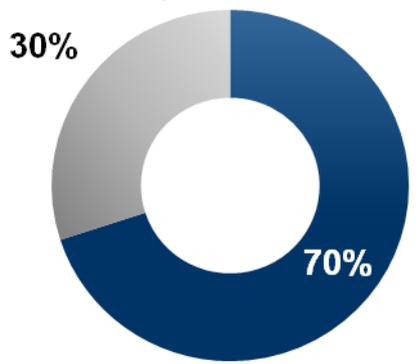
Capacity commissioning

	km/MVA	km/MVA	km/MVA
Capacity commissioning, total	683.06 / 402.66	39.67 / 5.87	174.29 / 18.15
Technical re-equipment and reconstruction	467.60 / 364.51	29.90 / 3.66	120.42 / 10.26
New construction and expansion of existing facilities	154.17 / 28.89	6.11 / 1.89	50.20 / 7.56
Purchase of capital assets	61.29 / 9.26	3.67 / 0.32	3.67 / 0.32



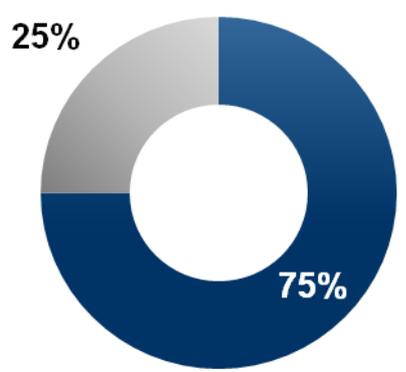
FINAL INVESTMENT ACTIVITY PARAMETERS PER FUNDING SOURCE

2011 target



Proprietary sources – **70%**
External sources – **30%**

Actual, Q1 2011



Proprietary sources – **75%**
External sources – **25%**

All the goals set and investment objectives set forth in the investment Program of IDGC of the North-West, JSC for Q1 2011 were achieved:

- ✓ CAPEX target being 380,178 thousand RUR, the amount actually assimilated was 610,645 thousand RUR of investment or 161%;
- ✓ capital funds commissioning target being 115,509 thousand RUR, the amount actually commissioned was 221,357 thousand RUR or 192%;
- ✓ capacity commissioning target being 39.67 km and 5.87 MVA, one actually commissioned 174.29 km of transmission lines and 18.15 MVA of transformer capacities.

The overachievement of CAPEX assimilation and capital assets commissioning targets was mostly due to performance of works for technological connection of users.



PROJECTS IMPLEMENTED

Vologdaenergo branch of IDGC of the North-West, JSC completed reconstruction of the "Belousovo" 6 kV overhead line leading from the "Belousovo" substation and the "Ptichnik" 6 kV overhead line leading from the "Novinkovskaya" substation in the Vytegra District of the Vologda Region. Within the framework of the investment project implementation one performed reconstruction of the 6 kV overhead line inclusive of replacement of poles and cables within a 4.38 km section within the Belousovo Settlement territory and a 5.2 km section of the "Ptichnik" 6 kV overhead line. One replaced TP 54-06 (capacity = 180 kVA) for KTP TV – 250/10 with transformer TMGSU 250/6 at the "Belousovo" substation and installed new KTP TV – 250/10 with a 100 kVA transformer.

The 6 kV overhead line has been in operation since 1967. The cable in place cross section = 35 mm² is worn out to a great extent and fails to meet the requirements of the Electrical Safety Rules. Climbing on some poles of the overhead line is prohibited. The 6 KV overhead lines concerned provide for supply of electric energy to consumers within 4 populated localities with a number of residents over 630 persons and to socially significant facilities including a school, a vocational technical college, a kindergarten and housing-and-utility facilities of the Belousovo Settlement.

The major consumers of electric energy are: the Vytegra forestry, the radio and TV broadcasting center, the telecommunications hub and the vehicle service station. The project implementation resulted in enhancement of consumer power supply reliability with the electrical plant brought to meet the requirements of the normative and technical documentation and the Electrical Safety Rules.

The reconstruction expenditures amounted to 20.526 mln RUR with 0.35 MVA and 9.58 km of new capacities commissioned.

Vologdaenergo branch of IDGC of the North-West, JSC completed reconstruction of the Ust-Alekseyevo – Yakutino 10 kV overhead line.

The 10 kV overhead line reconstructed serves to provide supply of electric energy to household and industrial consumers within the Yakutino Village of the Veliky Ustyug District. Total extension of the 10 kV overhead transmission line is 10.89 km.

Reconstruction of the Ust-Alekseyevo – Yakutino 10 kV overhead line was necessitated by wear-out and critical condition of the 10 kV lines in place. The overhead line was constructed in 1975.

The project implementation resulted in enhancement of consumer power supply reliability and quality with the electrical plant brought to meet the requirements of the normative and technical documentation and the Electrical Safety Rules.

The reconstruction expenditures amounted to 13.685 mln RUR with 10.89 km of new capacities commissioned.

Kareleenergo branch of IDGC of the North-West, JSC completed technological connection of the "Ladozhskaya Usadba" recreation camp. Within the framework of the investment project one replaced the oil break switch with a vacuum one at Substation 95 "Khaapalampi", replaced poles and cables with self-supporting insulated wires within the 3.8 km Section L-95-04 of the 10 kV overhead line, constructed a branch line off the 10 kV overhead line and replaced the TP in place.

The investment project expenditures amounted to 4.418 mln RUR with 1 MVA and 6.26 km of new capacities commissioned.



CUSTOMER SERVICING CENTERS

- **On 16.06.2008**, by Resolution of IDGC of the North-West, JSC No 71p "On Approval of Documents", "The Procedural Regulations for Registration and Consideration of Consumers' Complaints and Requests" were adopted and enacted that set forth a unified and mandatory procedure for acceptance, registration and consideration of natural persons' and legal entities' requests dealing with issues within the scope of IDGC of the North-West, JSC activities as well as for control of such requests handling and corrective measures elaboration.
- **On 16.06.2008**, by Resolution of IDGC of the North-West, JSC No 71p "On Approval of Documents Governing Customer Servicing Organization Actions", "The Rules of Employees' Conduct in the Course of immediate, Remote and Interactive Customer Servicing" were adopted and enacted that set forth requirements to the appearance of customer servicing center employees and general principles of business etiquette to be observed in the course of immediate servicing as well as general business etiquette rules for telephone communication and business correspondence.
- **On 18.07.2008**, the Board of Directors approved of "The IDGC of the North-West, JSC Customer Servicing Standard" that sets forth general requirement to customer servicing including rules and characterization of immediate and remote servicing and describes specificity of work with consumers in the course of varied activities.
- **On 25.12.2008**, "The Regulations on Additional Paid Services" were adopted and enacted.
- **On 02.07.2010**, "The Standard for Analysis and Estimate of Consumer Satisfaction" was adopted and enacted by Order No 291.
- **On 01.11.2010**, Order No 530 of IDGC of the North-West, JSC was issued "On Fulfillment of Resolution of the Government" of the Russian Federation dated 31.12.2009 No 1220 "On Identification of the Indicators of Reliability and Quality of Goods Supplied and Services Provided Applicable When Establishing Long-term Tariffs" as well as Order of the Ministry of Energy of the Russian Federation dated 29.06.2010 No 296 "On Approval of Methodological Guidelines for Calculation of the Level of Reliability and Quality of Goods Supplied and Services Provided for Organizations in Charge of Management of the Unified National (All-Russian) Electric Power Grid and Territorial Grid Organizations" that sets forth the terms for provision of reporting data in the course of establishment and calculation of provided services quality indicators and identifies the divisions responsible for such data provision.
- **On 09.11.2010**, Order No 551 of IDGC of the North-West, JSC was issued "On Disclosure of Information" that, in line with Resolution No 24 of the Government of the Russian Federation dated 21.01.2004 "On Approval of Standards for Disclosure of Information by Actors of the Wholesale and Retail Electric Energy Markets" that set forth the terms for publication and provision of information and identifies such publication and provision channels as well as those in charge for provision of information subject to disclosure.
- Since 01.12.2010, pursuant to letter of IDGC of the North-West, JSC No 52-06/7660 "On Arrangement of Consumer Polling with Customer Servicing Centers, Production Divisions and Regional Power Grids" dated **16.11.2010**, correspondent consumer polling has been undertaken by all the customer servicing centers on a regular basis.



CUSTOMER SERVICING CENTERS

There are 23 customer servicing centers operating with the branches of IDGC of the North-West, JSC providing employment for 58 persons; additionally, 121 more specialists fulfill the customer servicing center function with the production divisions. The most popular topic of requests received by the customer servicing centers is the technological connection procedure. Out of the 33,353 requests submitted to the customer servicing centers of IDGC of the North-west, JSC in Q1 2011 approximately 40% deal with it. Not a single request received by the customer servicing centers is left unattended; each one is subject to accounting and registration and is mandatorily responded to by specialists of the Company.

To provide for feedback the customer servicing centers regularly undertake customer polling. In accordance with the Standard for Analysis and Estimate of Consumer Satisfaction an interactive questionnaire ESTIMATE OUR WORK has been made available on the Web-sites of IDGC of the North-West, JSC branches since November 2010 to provide for monitoring of consumers' proposals on servicing quality improvement. Following the results of Q1 2011 the generalized rating of consumer satisfaction with electric energy transmission service was 6.26 points (against a 10-point scale), with technological connection service – 6.07 points (one can observe an insignificant, no more than 2% decrease of the ratings values as compared to Q4 2010 data).

The greatest gap between the expectations and importance for the respondents and the current condition estimates is to be observed with categories "electric energy supply reliability" (satisfaction grade equal to 6.25 points, importance estimated at 8.12 points) and "terms of technological connection completion" (satisfaction = 5.75 points, importance = 7.68 points). Analysis of the information collected serves as a basis for ensuring a higher level of customer servicing and customers' applications and claims satisfaction within the tightest possible timeframe.

During Q1 2011 through mediation of the customer servicing centers IDGC of the North-West, JSC provided 3,704 additional paid services, their aggregate cost amounting to 18,330 thousand RUR. Performance of construction and assembly works accounts for a significant portion of proceeds from paid services. The additional paid services provided by the Company branches via the customer servicing centers also include: maintenance and repair of consumers' electrician plants, maintenance of streetlight networks, transport services. Another relevant service is replacement of metering devices which is of top importance, enabling the Company to ensure quality accounting of consumer electric energy expenditures and considerably contributed to promotion of energy saving regionally. Extension of the range of additional paid services provided through mediation of the customer servicing centers is an important instrument of a customer-oriented policy meant to increase the amount of the Company's extra income.



EFFECTIVE TECHNOLOGICAL CONNECTION TARIFFS PER BRANCH OF THE COMPANY

	Standardized rates approved of by the Regional Energy Commission, RUR/kW (VAT excluded)						Rates approval date	Notes on rates approved
	Level of voltage, kV							
	0.4			6–20				
	Reliability category			Reliability category				
	1	2	3	1	2	3		
Arkhenenergo							16.07.2010 (as amended on 13.08.2010 and 14.09.2010)	Resolution of the Government of the Arkhangelsk Region dated 14.09.2010 No 8-э/1 * - rate established for applicants with capacity up to 8500 kW; when capacity is over 8500 kW an individual tariff is applied
Up to 15 kW, total	-	-	466	-	-	466		
including natural persons	-	-	466	-	-	466		
15–100 kW, total	-	12,396	6198	-	12,396	6198		
including privileged categories	-	12,396	6198	-	12,396	6198		
100–750 kW	individual	12,396	6198	individual	12,396	6198		
over 750 kW	individual	12,396*	6198*	individual	12,396*	6198*		
Vologdaenergo							11.03.2009	Resolution of the Regional Energy Commission of the Vologda Region dated 18.01.2010 No 2
Up to 15 kW, total	-	-	466	-	-	466		
including natural persons	-	-	466	-	-	466		
15–100 kW, total	-	-	3004	-	-	3004		
including privileged categories	-	-	3004	-	-	3004		
100–750 kW	individual	individual	individual	individual	individual	individual		
over 750 kW	individual	individual	individual	individual	individual	individual		



EFFECTIVE TECHNOLOGICAL CONNECTION TARIFFS PER BRANCH OF THE COMPANY

	Standardized rates approved of by the Regional Energy Commission, RUR/kW (VAT excluded)						Rates approval date	Notes on rates approved
	1	2	3	1	2	3		
Karelenergo							30.10.2009	Resolution of the Regional Energy Commission of the Republic of Karelia dated 28.04.2006 No 25 (as amended on 30.10.2009 No 153)
Up to 15 kW, total	-	-	466	-	-	466		
including natural persons	-	-	466	-	-	466		
15–100 kW, total	-	-	8494 RUR/kW*; 8604 RUR/kW**	-	-	12,023.00		
including privileged categories	-	-	8494 RUR/kW*; 8604 RUR/kW**	-	-	12,023.00		
100–750 kW	individual	individual	12,280.00	individual	individual	12,280.00		
over 750 kW	individual	individual	individual	individual	individual	individual		
Kolenergo							10.03.2010	Resolution of the Tariff Regulation Administration of the Murmansk Region
Up to 15 kW, total	-	-	466	-	-	466		
including natural persons	-	-	466	-	-	466		
15–100 kW, total	-	-	-	-	-	-		
including privileged categories	-	-	-	-	-	-		
100–750 kW	individual	individual	individual	individual	individual	individual		
over 750 kW	individual	individual	individual	individual	individual	individual		



EFFECTIVE TECHNOLOGICAL CONNECTION TARIFFS PER BRANCH OF THE COMPANY

	Standardized rates approved of by the Regional Energy Commission, RUR/kW (VAT excluded)						Rates approval date	Notes on rates approved
Komienergo							15.02.2010	Order of the Tariff Service of the Komi Republic dated 15.02.2010 No 7/1 *Syktyvkar Urban District Municipal Entity – 15,239.66** Ukhta Urban District Municipal Entity – 6694.43*** Other – 6,178.97 *Syktyvkar Urban District Municipal Entity – 16,536.99** Ukhta Urban District Municipal Entity – 11,155.90*** Other – 8360.32
Up to 15 kW, total	-	-	466	-	-	466		
including natural persons	-	-	466	-	-	466		
15–100 kW, total	-	-	15,239.66 / 6694.43 / 6178.97	-	-	15,239.66 / 6694.43 / 6178.97		
including privileged categories	-	-	15,239.66 / 6694.43 / 6178.97	-	-	15,239.66 / 6694.43 / 6178.97		
100–750 kW	individual	individual	16,536.99 / 11,155.90 / 8360.32	individual	individual	16,536.99 / 11,155.90 / 8360.32		
over 750 kW	individual	individual	individual	individual	individual	individual		
Novgorodenergo							04.02.2011	Resolution of the Committee for Pricing and Tariff Policy of the Novgorod Region dated 04.02.2011 No 5
Up to 15 kW, total	-	-	466	-	-	466; 13,085		
including natural persons	-	-	466	-	-	466		
15–100 kW, total	1340	1340	670; 13,085	1340	1340	670; 13,085		
including privileged categories	1340	1340	670; 13,085	1340	1340	670; 13,085		
100–750 kW	249	249	individual	249	249	individual		
over 750 kW	individual	individual	individual	individual	individual	individual		



EFFECTIVE TECHNOLOGICAL CONNECTION TARIFFS PER BRANCH OF THE COMPANY

	Standardized rates approved of by the Regional Energy Commission, RUR/kW (VAT excluded)						Rates approval date	Notes on rates approved
	Level of voltage, kV							
	0.4			6–20				
	Reliability category			Reliability category				
	1	2	3	1	2	3		
Pskovenergo							03.11.2010 Order of the State Tariff Committee of the Pskov Region No 24-э	
Up to 15 kW, total	-	-	466	-	-	466		
including natural persons	-	-	466	-	-	466		
15–100 kW, total	-	-	110	-	-	190		
including privileged categories	-	-	-	-	-	-		
100–750 kW	individual	individual	110	-	-	45		
over 750 kW	individual	individual	individual	-	-	individual		